

Vita Life Sciences Ltd
30 June 2012
Half Yearly Results Presentation



Half yearly results to 30 June 2012

Key Points

- Excellent sales growth of 27.2%
- Record PBT of \$1.10 million
- Interim Dividend of 0.5 cents per share fully franked to be paid in October 2012
- New business units starting to contribute meaningful revenue stream

Financial Summary – Profit & Loss

Half year ended 30 June	2012 A \$'m	2011 A \$'m	% Change
Revenue	14.41	11.33	27.2%
EBITDA	1.22	0.57	114.3%
Profit Before Tax	1.10	0.45	144.2%
Profit After Tax	0.99	0.37	167.4%
EPS (Diluted - cents/share)	1.72	0.64	168.8%
Dividend (cents/share)	0.50	0.00	100%
Cash Conversion #	117.6%	NA	NA

Cash Conversion is calculated by $(\text{EBITDA} / \text{Cash Flow}) * 100$

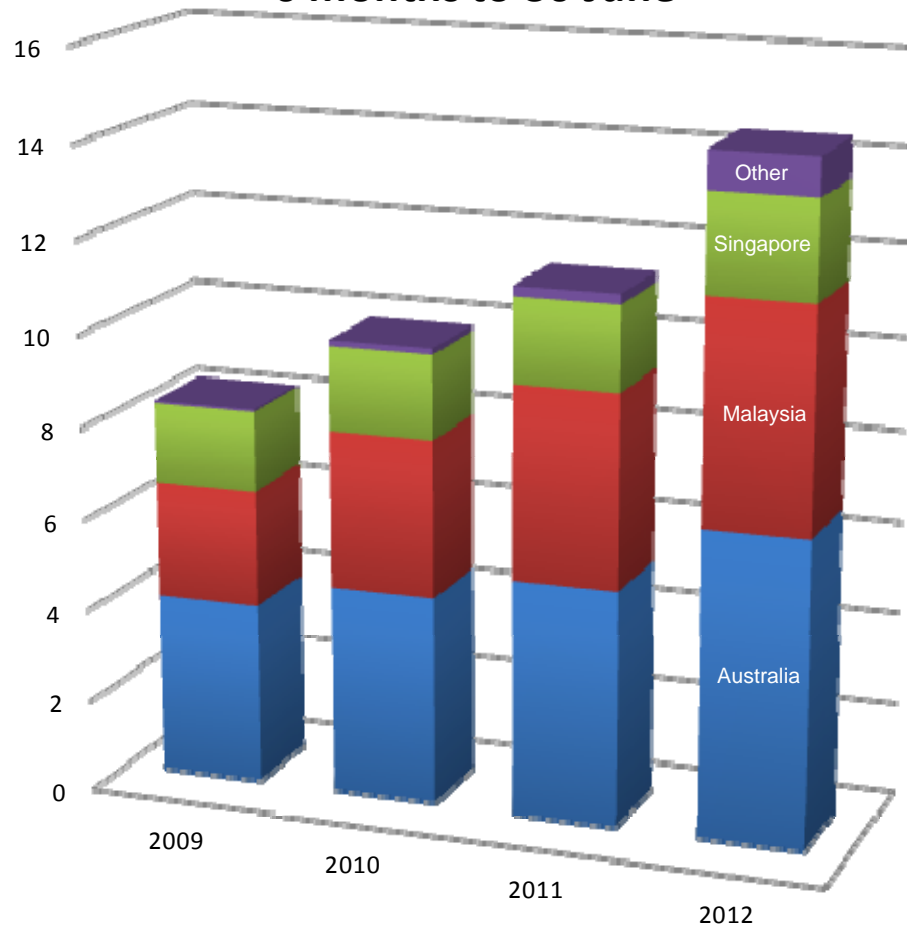
Financial Summary– Balance Sheet

Balance Sheet (\$'m)	30 June 2012	31 December 2011
Current assets	13.77	10.93
Non-current assets	1.71	2.42
Total assets	15.48	13.35
Current liabilities	5.38	4.37
Non-current liabilities	0.03	0.03
Total liabilities	5.41	4.40
Net assets	10.07	8.95

- Strong balance sheet with no debt
- Cash and cash equivalents make up 48% of net assets
- Net tangible assets are \$0.18 per share

Sales Revenue

Revenue - \$'m
6 months to 30 June



- 2012 Sales grew by 27% (23% excluding the change in accounting for the Thai Group)
- Sales growth (in local currency)
 - Australia - 30%
 - Malaysia - 23%
 - Singapore - 9%
- New Business units sales are small but gaining traction

■ Australia ■ Malaysia ■ Singapore ■ Other



New Business Units



Thailand

- ▶ 51% sales growth (in local currency) and profitable
- ▶ Now a subsidiary of the Group



Multi-Level Marketing in Malaysia

- ▶ Sales decreased by 6% (in local currency) due to transition to a new marketing strategy in July 2012



China

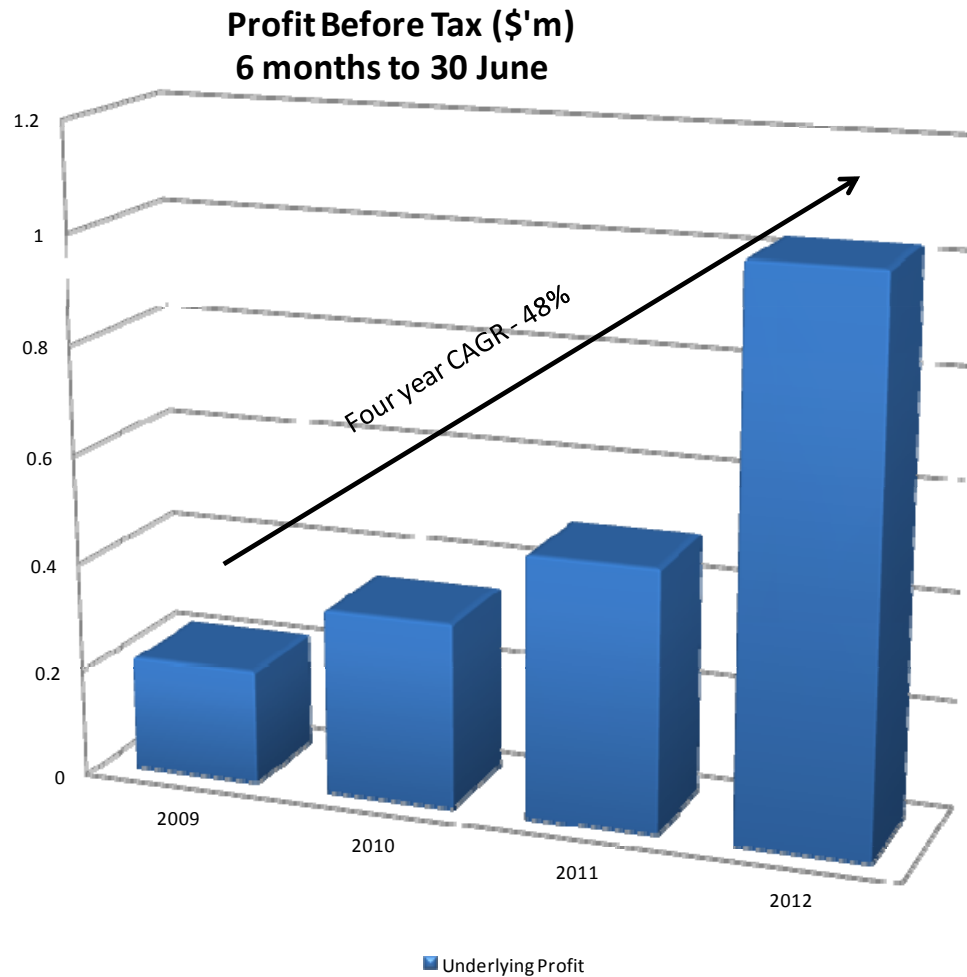
- ▶ Sales grew by 52% (in local currency) with a small loss



Vietnam and Indonesia

- ▶ Revenue contribution insignificant.
- ▶ Losses continuing in 2012 based on further start up costs

Normalised Results



- Underlying profits are growing strongly with a Compound Annual Growth Rate of 48%

Outlook

- Established Business Units expected to perform in line with current growth rates for the second half of the year.
- Barring unforeseen circumstances NPAT for the second half of the year expected to be similar to the first half.
- Focus on expansion strategy in China, Indonesia, Malaysia, Thailand and Vietnam.